

FROM:

Multiple brand personalities, outdated technology, independent direct channels & pockets of expertise

TO: One differentiated Scotland story,

integrated digital infrastructure, multi-channel partnerships & shared centre of excellence

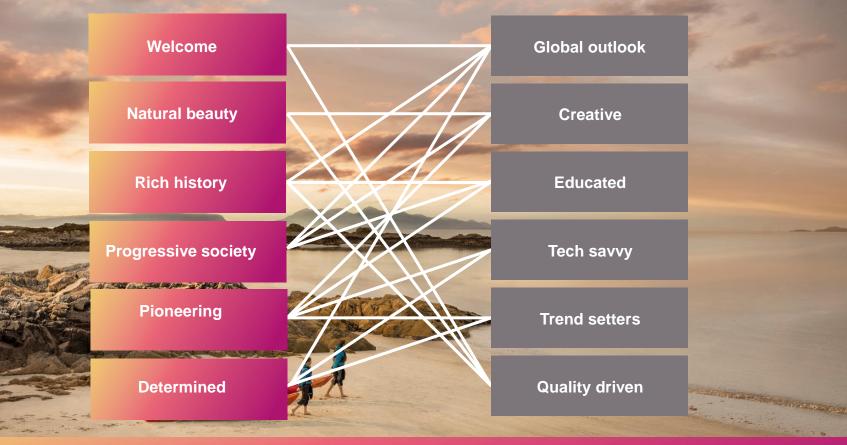


DRIVE INVESTMENT, DISCRETIONARY INCOME, ECONOMIC IMPACT AND LONG TERM REPUTATION

Problem we wanted to solve

Ownable national attributes

Target audience attributes



Mapping our attributes





But this isn't just a box.

Vison





#SCOTLANDISNOW

Positive change is a major achievement



Bringing it to life

PEOPLE FILM - VISIT

Set in and around the Scottish Borders, this short film features two Scottish icons of the fashion world and explores their links to the Borders and what makes it such an inspirational part of the world.



MARK HOGARTH

(CREATIVE DIRECTOR AT HARRIS TWEED HEBRIDES)

ANNA FREEMANTLE

(DIRECTOR OF EDINBURGH INTERNATIONAL FASHION FESTIVAL)

KEY DISCUSSION THEMES:

How the Scottish borders plays a significant role in the Scottish Fashion world with most of the wool produced on the Isle of Harris, shipped to the Borders, then back again for weaving into Harris Tweed, before it's ready for the world.

How Heriot Watts School of Textiles and Design is set in the heart of the luxury textiles industry and how the beauty of the Scottish Borders inspires students and visitors alike. Plus Anna being an industry specialist on the MSc International Fashion Marketing course.

The Border's tradition of creativity that includes Sir Walter Scott who called Abbotsford House on the River Tweed – his fount of inspiration.

KEY LOCATIONS:

In a modern working mill in Selkirk.

Around Abbotsford House, the home of Sir Walter Scott.

Heriot Watt School of Textiles in Galashiels.

PEOPLE FILM - INVEST

PETER PLATZER CEO SPIRE GLOBAL



KEY DISCUSSION THEMES:

Why he chose Scotland for the European HQ of his nano satellite company.

How the space industry requires the top 1% of the talent pool and how Scotland delivers these high calibre candidates.

How Scotland offers a quality of life worth relocating for - great culture,food, people.

KEY LOCATIONS:

Around Spire's Glasgow R&D centre, showing actual satellites being built.

Glasgow Science centre and other city locations to give a flavour of the city.

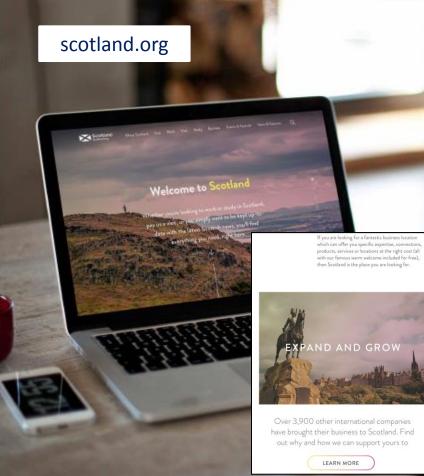








THE BEST PLACE IN EUROPES DE BEST PLACE IN EUR



Scotland.org



Over 3,900 other international companies have brought their business to Scotland. Find out why and how we can support yours to

LEARN MORE

SOURCE PRODUCTS, SERVICES AND EXPERTISE

Let us help you find the right solution and connect you

to the right people that can help make things happen for your business. Whether it is finding a new office,

securing financial support, bringing your global team together or simply finding the best produce in the world

- if it is to do with Scotland, we can help.

From Whisky, salmon, textiles and beer to clinical testing, legal services and data analysis, Scottish companies have a range of products...

LEARN MORE

From prictine beaches to rran process and and co prural attractions and



International events and exhibitions



Engaging Scotland's Business Community



Develop and support the One Scotland 'sales force' so that partners across industry, the public sector and academia have the right information and support to communicate Scotland Is Now and specific propositions.

Leveraging our networks through advocacy



ficiant. Aspelique is eum es milictius sitione libus et omnim que lab incid que labore autem repudissinum volupti stenis dunt vit m







SCOTLANDISNOW



Watch and see why Scotland is very on trend

Social media messaging



From the rolling hills and moorland in the west to the gentle valleys and picturesque Bewrickshire coastline in the east, it is easy to see why Sir Walter Scott was so enamoured with this peaceful region that he chose to build his beloved house, Abbotsford here.

10 ten places to visit in the Scottish Borders



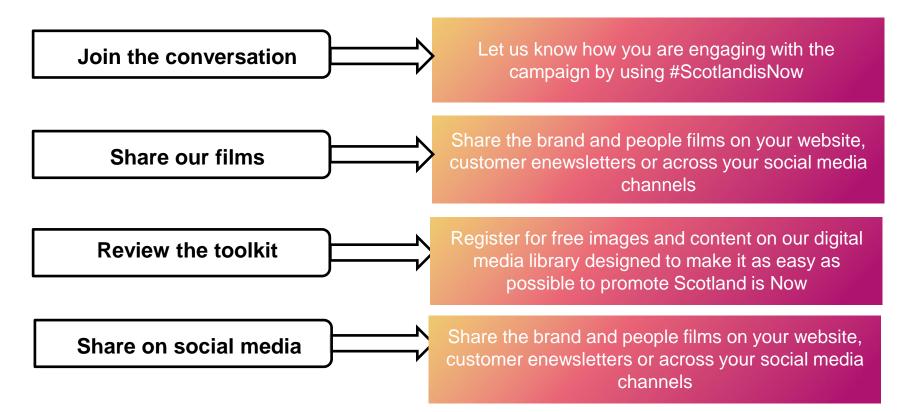
NOW IS THE TIME TO VISIT THE SCOTTISH BORDERS

FIND OUT MORE



Social media

How can you get involved?



Getting involved